

Pain Tunnel

- 1. What is your problem?**
- 2. Tell me more about that.**
- 3. Can you be more specific?**
- 4. How long has that been a problem?**
- 5. What have you done about it?**
- 6. Has that worked?**
- 7. How much is it costing you?**
- 8. What have you lost?**
- 9. How is that making you feel?**
- 10. What's the personal impact?**